#### CERTIFICATION PATHWAY FACT SHEET

Foreign Military Sales and Financing (FMS) - Foundational





#### **Example Positions/Jobs**

- Case Writing Support
- Admin Support
- LOR/A Development
- Country Portfolio Directors
- Country Desk Officers
- Country Case Managers
- SAPM
- Supervisors
- Directors
- Regional Managers

### **Functional Area Description**

This FA includes expertise in the group of programs authorized by the Foreign Assistance Act of 1961 (as amended), the Arms Export Control Act of 1976 (as amended), and other related statutes by which the United States provides defense articles, by grant, loan, credit, or cash sales, in furtherance of national policies and objectives. This includes the oversight, direction, and administration of security assistance programs that provide defense articles, military training, and other defense related services, by grant, credit, cash, sale, lease, or loan. This function covers programs that are executed by DSCA and the Implementing Agencies

## How will this better prepare you for your work?

FMS is a system of systems that demands teamwork to develop cases effectively and responsively. Fulfilling your roles and responsibilities will enable you to interpret legal and policy guidance, solve complex problems, and implement FMS cases effectively – an essential outcome in an era of strategic competition.

# Foundational Certification Program of Study

### **Core Education** and Training

Complete these FOUR courses:

**CD 101** Foundations of Capability Development

TSFD 101 Foundations of Technology Security, Foreign Disclosure, and End-Use Controls

PMA 101 Foundations of Political-Military Activity

SC 102 Foundations of Security Cooperation

# **Primary Functional** Area Training

Complete these courses:

FMS 151 Foundational Foreign Military Sales

#### Validate in myDSCU

Military: Submit "Military - SC Leadership Exemption Request" **Leadership Training Civilians:** Submit "Civilian - SC Leadership Exemption Request" or

Complete LEAD 101 Lead People/Projects

**Experience/Performance** 

Requirement

One year in a Security Cooperation Foundational billet or satisfactory performance rating

Continuous Learning Hours: Complete 40 hours every 2 years after achieving initial certification